

Indian Institute of Technology Palakkad भारतीय प्रौद्योगिकी संस्थान पालक्काड

STORES & PURCHASE SECTION

Email: purchase@iitpkd.ac.in Telephone: 04923-226586/87 GSTIN: 32AAAAI9910J1ZR

GeM ARPTS No. GEM/GARPTS/15112021/P7BL11MSVOHS dated 15-11-2021

Tender No. IITPKD/PRJ/SLD/2021-22/025 Date of Publication: 07-12-2021 Date/Time of Closing: 28-12-2021, 1500 hours

Indian Institute of Technology Palakkad Invites Tender under Two-bid system for the:

SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF FABRICATION OF AGRICULTURAL FRUIT HARVESTING ROBOT

Conforming to the specifications as in BoQ Technical.

Tender Documents may be downloaded from the e-Wizard Portal <u>https://mhrd.euniwizarde.com/</u>. Aspiring Bidders who have not enrolled / registered in e-Wizard should enroll / register before participating through the website <u>https://mhrd.euniwizarde.com/</u>. Bidders are advised to go through instructions provided at **"Procedure for Submission of E-tender".** [Special Instructions to the Contractors/Bidders for the e-submission of the bids online through this e-Wizard Portal"].

Bidders can access tender documents on the website. For searching in the site, kindly go to Live Tenders option, Click "Advance Search" and select Department as 'IIT Palakkad'. Thereafter, Click on "Search" button to view all IIT Palakkad tenders. Select the appropriate tender and fill them with all relevant information and submit the completed tender document online on the website <u>https://mhrd.euniwizarde.com/</u>as per the timeline below.

No manual bids will be accepted. All tender documents including Techno-Commercial, Technical and Financial bids should be submitted in the e-Wizard portal.

S. No.	Events	Date and Time
1	Publication of the Tender Document	07-12-2021
2	Date and Time of Pre Bid Meeting	16-12-2021 10:30 AM to 11:30 PM (IST)
3	Last Date/Time for submission of ONLINE Bids	28-12-2021, 1500 hours
4	Opening of Technical Bids	28-12-2021, 1515 hours

Pre Bid Meeting:

A Pre-bid conference will be held via video conferencing from IIT Palakkad, Purchase Section, Ahalia Integrated Campus, Palakkad – 678557. All prospective bidders are requested to kindly submit their queries and request for video conferencing credentials on email ID purchase@iitpkd.ac.in latest by **15-12-2021 15:00 hrs**. During the Pre-bid meeting the answers/clarifications to the queries will be made available and also uploaded on our website. No queries will be entertained after the Pre-bid meeting.

Note:

- 1. The bidder should be a Class-I / Class-II Local Supplier meeting the requirement as per the Order No. P-45021/2/2017-PP (BE-II) issued by the Public Procurement Section, DPIIT, Ministry of Commerce and Industry, GOI dated 16-09-2020.
- 2. Bidders other than Class-I / Class-II Local Suppliers, who may participate in this tender, may be doing so at their own risk. Such bids would not be considered and rejected outright

TERMS AND CONDITIONS

1	GENERAL	(a) The responsibility of submission of the bids on or before the last date
		shall rest with the tenderer. The institute will hold no responsibility for
		the non-receipt of the bids or the bids received after the date/time
		specified. Any bid received by IITPKD after the bid submission deadline
		prescribed by IITPKD, shall be rejected and returned unopened to the
		Bidder.
		(b) Canvassing or offer of an advantage or any other inducement by any
		person with a view to influencing acceptance of a bid is an offence under
		the Laws of India. Such action will result in the rejection of bid, in
		addition to other punitive measures.
		(c) Each bidder shall submit only one bid, either by himself or as a partner
		in a joint venture or as a member of the consortium. If a bidder or if any
		of the partners in a joint venture or any one of the members of the
		consortium participate in more than one bid, the bids (of both the
		individual and the partnership/consortium/joint venture) are liable to be
		rejected.
		(d) The bidder shall bear all costs associated with the preparation and submission of his bid and IITPKD shall in no case be responsible or
		liable for those costs, regardless of the conduct or outcome of the tender
		process.
		(e) IITPKD will respond to any request for clarification or modification
		of the Tender Document that are received up to TWO DAYS prior
		to the deadline for submission of bids prescribed by IITPKD. For
		this purpose, the prospective bidder(s) requiring clarification in the
		Tender Document shall notify IITPKD through the ONLINE Portal
		ONLY. Any such clarification, together with all the details on which
		the clarification had been sought, will be published in the ONLINE
		Portal ONLY. Deviations, if any, observed by the Institute in the
		submitted bids, from the Terms and Conditions of the Tender
		Document will not be accepted by the Institute.
		Except for any such clarification by the Institute, which is expressly stated to
		be an addendum to the tender document issued by the Registrar, IIT
		Palakkad, no written or oral communication, presentation or explanation by
		any other employee of any of the Sections/Departments of the Institute, shall
		be taken to bind or fetter the Institute.
		(f) The hidden is supported to examine all instructions former tames and
		(f) The bidder is expected to examine all instructions, forms, terms and
		conditions in the Tender Document. In the event of discovery of any missing pages, the bidder shall inform the same to the Section/
		Department concerned. Failure to furnish the information required by the
		Tender Document or submission of a tender not substantially responsive
		to the Tender Document in every respect will be at the bidder's risk and
		may result in rejection of the bid.
		(g) The bidder shall not make or cause to be made any alteration, erasure or
		obliteration to the text of the Tender Document.
		(h) The Supplier shall not, without the prior written consent of the IITPKD,
		assign to any third party, the Contract or any part thereof.

2 COMPOSITION OF THE	(a) The Tender Document comprises of:
TENDER DOCUMENT	Instruction to the bidders including terms and conditions
	1. Technical Specifications (Annexure-I)
	2. Format For Self-Certification Under Preference To Make In
	India (Annexure-II)
	3. Bid Security Declaration Form (Annexure-III)
	4. Undertaking by the Bidder (Annexure-IV)
	5. Fall Clause Notice Certificate (Annexure-V)
3 DOCUMENTS	(a) The Technical, Techno-commercial and Commercial Bids (Cover
COMPRISING THE BID	(a) The Technical, Technic-connectial and Connectial Bids (Cover One) and Commercial Bid (Cover Two) shall be submitted ONLINE
	through the e-Wizard Portal.
	(b) Bids submitted in any mode other than ONLINE will be rejected
	outright.
	(c) Documents establishing the conformity of the terms and conditions of
	the Tender Document shall be provided along with the bid. The
	offer/bids should be sent only for a system or that is available in the
	market and supplied to a number of customers. A list of customers in
	India and abroad with details must accompany the quotations.
	Quotations for a prototype machine will not be accepted.
	(d) Original catalogue (not any photocopy) of the quoted model duly signed
	by the principals must accompany the quotation in the Technical bid. No
	prices should ever be included in the Technical bid.
	(e) Compliance or Confirmation report with reference to the specifications
	and other terms and conditions should also be obtained from the
	principal.
	(f) Information related to the agency/bidder such as photocopies of the
	Registration/PAN/GST/TIN shall be furnished.
	(g) The technical bid should consist of all technical details along with
	commercial terms and conditions. No prices should be included in the
	technical bid. Mentioning of Prices in the Technical Bid shall lead to
	DISQUALIFICATION.
	(h) Bidders who are bidding for this tender shall,
	1) Should have implemented at least three orders of Fabrication of
	Agricultural Fruit Harvesting Robot during previous Three
	financial years (2018-19, 2019-20, 2020-2021) from Centrally
	Funded Technical Institutes (IITs, NITs, IISc, IISER), DRDO, ISRO,
	CSIR labs or Government Firms in India. Copies of the most recent
	purchase orders and user certificates of successful implementation
	must be included. Copies of financial statements or evidence of
	turnover must be furnished.
	2) Have an Average Annual Turnover of Rs 35,00,000 (RUPEES
	THIRTY FIVE LAKHS) during each of the last THREE
	financial years (2018-19, 2019-20, 2020-2021). The bidder shall
	enclose the audited statements of the indicated financial years, which
	should have been certified by a Chartered Accountant or a Competent
	Authority.
	3) Digitally signed Tender Document should be submitted in Cover
	One.
4 EARNEST MONEY	(a) The bidder shall furnish, as part of the technical bid, Bid Security
DEPOSIT (EMD)	Declaration Form as per the Annexure-II.
	(a) Bids not accompanied by Bid Security Declaration Form shall be

		DISQUALIFIED.
5	PERFORMANCE SECURITY	 (a) The performance security shall be submitted within FIFTEEN DAYS of receipt of the material by the IITPKD. The successful bidder shall furnish the Performance Security equal to 3% of the order / contract value (excluding the value of annual maintenance charges). The Performance Security shall be valid all along the warranty period and shall extend upto SIXTYDAYS after the date of completion of warranty period. It shall be ensured by the successful bidder that the validity of the Performance Security submitted is extended depending on the date of commencement of the Warranty. (b) The performance security shall be a bank guarantee (in the format as provided) issued by the Indian Scheduled bank acceptable to the IITPKD or a Demand Draft favoring, INDIAN INSTITUTE OF TECHNOLOGY PALAKKAD payable at PALAKKAD.
		(c) The performance security shall automatically become null and void once all the obligations of the Supplier under the Contract have been fulfilled, including, but not limited to, any obligations during the Warranty Period and any extensions to the period. The performance security shall be returned to the Supplier not later than fifteen (15) days after its expiration.
		(d) Failure of the successful Bidder to comply with the requirements shall constitute enough grounds for the annulment of the award and forfeiture of the EMD, in which event the IITPKD may make the award to the next lowest evaluated bid submitted by a qualified Bidder or call for new bids.
6	BID PRICES AND CURRENCY	 (a) Prices must be quoted separately for each equipment/item identified. (b) Price quoted for equipment/items must include all costs associated with packing, transportation, insurance, delivery of equipment/items, taxes (separately), loading and unloading on DOOR DELIVERY basis to the institute including its installation, commissioning, integration and validation. (c) Prices quoted by the bidder shall be fixed during the validity of the bid.
		(d) Prices of the equipment/items shall be quoted in Indian Rupees (INR) only.
7	PERIOD OF VALIDITY OF BIDS	 (a) Bids shall remain valid for a period of 180 DAYS after the date of the deadline for submission of bids prescribed by IITPKD. (b) If the deadline is extended due to unforeseen circumstances, the bid validity shall be deemed to have extended accordingly.
8	TIME FOR SUPPLY, INSTALLATION, COMMISSIONING AND VALIDATION OF THE EQUIPMENTS/ITEMS	 (a) The Supplier shall supply the equipment/items within the period specified in the tender document i.e. within THREE MONTHS of signing the purchase order or within the period mutually agreed between IITPKD and supplier. All the equipment and accessories should be delivered at IIT Palakkad (Nila Campus), Kanjikode-Malampuzha Road, Pudusserry West, Kanjikode, Kerala 678623.
		 (b) The Supplier shall thereafter proceed with the installation, commissioning, integration and validation and demonstrate operational acceptance of the equipment/items within the period specified. The equipment/items shall be installed and commissioned by the successful bidder within 20 to 25 days from the date of its receipt. (c) The tenderer should indicate clearly the time required for delivery of the item. In case there is any deviation in the delivery schedule, liquidated

		damages clause will be enforced or penalty for the delayed supply period
		will be levied.
		(d) In the event of failure of supply of the item/equipment/items within the
		stipulated delivery schedule, IITPKD has all the right to purchase the
		item/equipment/items from other sources on the total risk of the Supplier
		under the risk purchase clause.
9	PRODUCT UPGRADES	The Supplier shall continue to support and maintain the version/model of
		the Equipment supplied by upgrading the software and the hardware as
		and when amendments are carried out in the existing version or the
		product is upgraded. Whereas upgrades to the software shall be supplied
		free of cost, the Supplier may charge for upgrade in hardware provided it
		is of major nature. An upgraded higher version of the instrument and
10		software related with the instrument shall be supplied.
10	PENALTIES	If the Supplier fails to complete any of the activities in accordance with
		the time specified for it, or any extension of time granted by IITPKD,
11		Liquidated Damages Clause shall be invoked.
11	UP-TIME GUARANTEE/ DOWNTIME PENALTY	(a) The Supplier should provide up-time guarantee of 95% [24 (hours) X 7 (days) X 365 (days)] basis during the warranty period.
	CLAUSE	(b) The Supplier should provide up-time guarantee of 95% (24 hours/day basis)
	CLAUDE	both during warranty. If downtime exceeds the 5% limit, extension of the
		warranty period will be twice the excess down time period.
12	LIQUIDATED	If a firm accepts an order and fails to execute the order, in full or part, as per
	DAMAGES	the terms and conditions stipulated therein, it will be open to the Institute to
		recover liquidated damages from the firm at the rate of 1% of the value of the
		undelivered goods per month or part thereof, subject to a maximum of 5% of
		the value of the undelivered goods. It will also be open to the Institute
		alternatively, to arrange procurement of the required stores from any source,
		at the risk and expense of the firm, accepted and failed to execute the order
		according to stipulations agreed upon. This will also entail the removal of the
		defaulters' name from the approved/registered list of Suppliers.
13	EFFECT OF FORCE	(a) If the Supplier is prevented, hindered, or delayed from or in performing
	MAJEURE	any of its obligations under the Contract by an event of Force Majeure,
		then it shall notify the IITPKD in writing of the occurrence of such event
		and the circumstances of the event of Force Majeure within FIFTEEN DAYS after the occurrence of such event.
		(b) The Supplier, when affected by the event of Force Majeure shall use
		reasonable efforts to mitigate the effect of the event of Force Majeure
		upon its performance of the Contract and to fulfill its obligations under
		the Contract, but without prejudice to IITPKD's right to terminate the
		Contract.
		(c) No delay or non-performance by the Supplier caused by the occurrence
		of any event of Force Majeure shall:
		i. Constitute a default or breach of the Contract;
		ii. Give rise to any claim for damages or additional cost or
		expense occasioned by the delay or non-performance.
		(d) If the performance of the Contract is substantially prevented, hindered,
		or delayed for a single period of more than THIRTYDAYS or an
		aggregate period of more than SIXTY DAYS on account of one or more
		events of Force Majeure, the IITPKD shall have the right to terminate
		the Contract by giving a notice to the Supplier.
14	EXTENSION OF TIME	(a) The time limit for supply, installation & commissioning, integration &

LIMITS FOR SUPPLY AND MAKING OPERATIONAL, THE EQUIPMENT	 validation shall be extended if the supply is delayed or impeded in the performance of any of its obligations under the Contract by reason of any of the following: Any occurrence of Force Majeure; Any other matter specifically mentioned in the Contract; (b) By such period as shall be fair and reasonable in all the circumstances and as shall fairly reflect the delay or impediment sustained by the Supplier.
15 GOVERNING LAW AND SETTLEMENT OF DISPUTES	 (a) The Contract shall be governed by and interpreted in accordance with the laws of India. (b) Any dispute or claim arising out of/relating to this Contract of the breach, termination or the invalidity thereof, shall be settled by the Hon'ble Courts of Justice at Palakkad. (c) The page number should be marked in all pages serially (including all supporting documents enclosed with the tender document) and the declaration for the same shall be submitted by the bidder as in Annexure-IV. (d) IITPKD reserves the right to accept or reject any or all the tenders in part or whole or may cancel the tender at its sole discretion without assigning any reason whatsoever. No further correspondence in this regard will be entertained.

AWARD OF CONTRACT

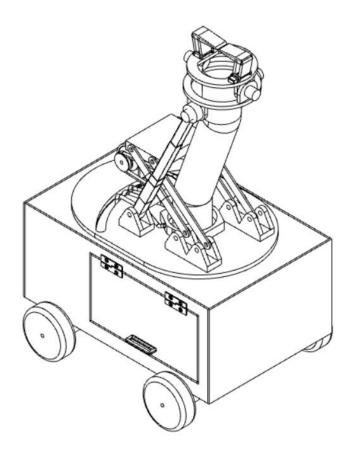
1	AWADD CDITEDIA	1	UTDKD will award the Contract to the Diddon where hid
1	AWARD CRITERIA	1. 2.	IITPKD will award the Contract to the Bidder whose bid has been determined to be substantially responsive and as per the Order No. P-45021/2/2017-PP(BE-II) dated 16- 09-2020 from Department for Promotion of Industry and Internal Trade (Public Procurement Section), Ministry of Commerce and Industry, Govt. of India. The Institute reserves the right to buy different items/quantities from different bidders considering price of individual/group of equipment/items or any other factors as decided by the Committee. The bidder should be a Class-I / Class-II Local Supplier meeting the requirement of minimum 20% Local Content in line with the Public Procurement (Preference to Make in India) Order 2017 No.
			P-45021/2/2017-PP(BE-II) dated 16-09-2020.
2	AWARD OF PURCHASE ORDER	1.	Prior to the expiration of the period of bid validity,
			IITPKD will issue the Letter of Intent / Purchase Order to the successful Bidder in writing.
		2.	Any amendment(s) in the Purchase Order will be permitted
		2.	within SEVEN DAYS of its issuance. No amendments
			will be permitted beyond this period.
		3.	The Purchase Order will constitute the foundation of the
			Contract.
3	CONTRACT AGREEMENT	1.	Within SEVEN DAYS of receipt of the Purchase Order,
			the successful Bidder shall sign and date its copy on each
		2	page and return it to the Purchaser.
		2.	Copy of Purchase Order duly signed and dated by the successful Bidder on each page shall constitute the
			Contract Agreement.
4	CONTRACT DOCUMENTS /	1.	All documents forming part of the Contract (and all parts
	AMENDMENT TO CONTRACT		of these documents) are intended to be correlative,
			complementary and mutually explanatory. The Contract
			shall be read as a whole.
		2.	The order of precedence of the Contract documents shall
			be as follows:(i) Contract Agreement/Purchase Order
			(ii) All Forms/Annexures
			(iii) equipment/items and their requirement
			(iv) Supplier's Bid
			(v) Tender Document
		3.	No amendment or other variation of the Contract shall be
			effective unless it is in writing, is dated, expressly refers to
			the Contract and is signed by a duly authorized
			representative of each party to the Contract.

REGISTRAR

<u>TECHNICAL SPECIFICATIONS</u> Agricultural autonomous fruit harvesting robot (Qty: 01)

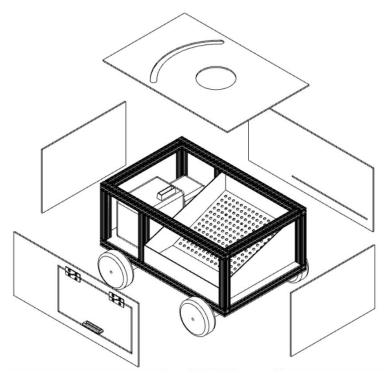
Abstract:

An autonomous fruit harvesting robot has been developed. The robot consists of various modules assembled together to give the robot its final shape. An 3 DOF manipulator has been placed on top of a mobile base, over which a 2 DOF end effector carrying the cutter is attached. The mobile base moves the robot around the farm and roughly places the robot under the fruit. The rotatable table and the active manipulator hinges rotate to adjust the end effector to the fruit's location. After this, the telescopic arm covers the required height and places the cutter near the fruit. The 2 DOF end effector, using its two perpendicular joints then fine tunes the cutter orientation to suit the fruit's placement. The cutter cuts the fruit and the fruit falls down in a collection basket through a flexible hose. During this, a mix of water and certain chemicals is sprayed over the fruit using the spray assembly to clean any debris off the fruit. The fruits are harvested one by one and stored in a collection basket which can be accessed by manual laborers to collect the fruits. The dynamics of the overall system are statically balanced by adding a parallelogram weight balancing mechanism coupled with the manipulator's telescopic arm with a counter weight at the end.

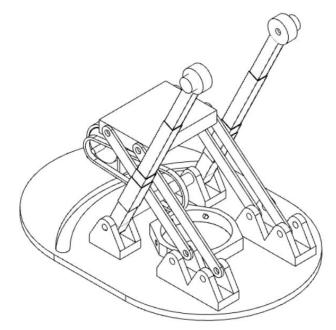


Key components:

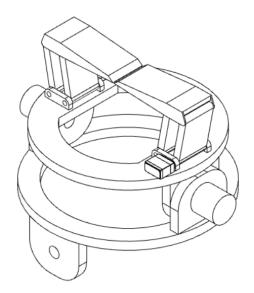
1. **Mobile base:** Consisting of the collections basket, the wheel drive, panels to cover the robot from all sides. Has been made from Aluminium 6060 extrusions.



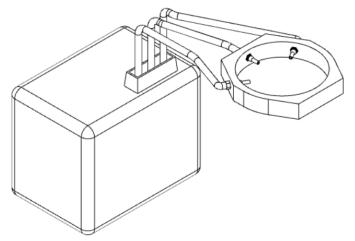
2. **Manipulator assembly:** Has an RRP configuration. Has a telescopic arm for the last prismatic joint. Further gets attached to an end effector.



3. **End effector assembly:** An RR end effector has been attached for orienting the cutter as properly as per the fruit orientation. A blade fixed over a parallelogram mechanism cuts the fruit.



4. **Sprinkler system:** The sprinkler takes water and other chemicals from an on board tank and sprays the incoming fruits with it to remove any debris and clean the fruit overall.



Weight	800 kg
Volume of fruits that can be contained	1,41,060 cubic centimeter
Number of wheels	4
Steering type	Skid steering
Ground clearance	~20 cm
Type of actuators used	DC servo motors
Wheel type	Solid rubber wheels
System speed	1 m/s maximum with an acceleration of 0.5 m/s^2 maximum
Mode of operation	Semi-autonomous and autonomous mode
Runtime	2 hrs

ANNEXURE-II

FORMAT FOR SELF-CERTIFICATION UNDER PREFERENCE TO MAKE IN INDIA (TO BE SUBMITTED ONLY THROUGH ONLINE MODE IN APPROPRIATE FORMAT)

Format for Affidavit of Self-Certification regarding Minimum Local Content in line with "Make in India" Policy vide GoI Order no. P-45021/2/2017-PP (B.E.-II) dated 15.06.2017 (subsequently revised vide orders dated 28.05.2018, 29.05.2019 and 04.06.2020)

Date: ______ I/We _____ S/o, D/o, W/o, _____ Resident of

Hereby solemnly affirm and declare as under:

That I will agree to abide by the terms and conditions of the Public Procurement (Preference to Make in India) Order, 2017 (hereinafter PPP-MII order) of Government of India issued vide Notification No:P-45021/2/2017 -BE-II dated 15/06/2017, its revision dated 28/05/2018 and any subsequent modifications/Amendments, if any and

That the local content for all inputs which constitute the said goods/services/works has been verified by me and I am responsible for the correctness of the claims made therein.

Tick (✓) and Fill the Appropriate Category
	I/We [name of the manufacturer] hereby confirm in respect of quoted items(s) that
	Local Content is equal to or more than 50% and come under "Class-I Local Supplier" category.
	I/We [name of the manufacturer] hereby confirm in respect of quoted items(s) that
	Local Content is more than 20% but less than 50% and come under "Class-II Local Supplier" category.
	I/We [name of the manufacturer] hereby confirm in respect of quoted items(s) that
	Local Content is less than or equal to 20% come under "Non-Local Supplier" category.

For and on behalf of...... (Name of firm/entity)

Authorized signatory (To be duly authorized by the Board of Directors) <Insert Name, Designation and Contact No.>

[Note: In case of procurement for a value in excess of Rs. 10 Crores, the bidders shall provide this certificate from statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.]

ANNEXURE-III

<u>BID SECURITY DECLARATION FORM</u> (TO BE SUBMITTED ONLY THROUGH ONLINE MODE IN APPROPRIATE FORMAT)

Date:

Tender No. _____

To (insert complete name and address of the purchase)

I/We. The undersigned, declare that:

I/We understand that, according to your conditions, bids must be supported by a Bid Securing Declaration.

I/We accept that We may be disqualified from bidding for any contract with you for a period of one year from the date of notification if 1 am /We are in a breach of any obligation under the bid conditions, because I/We

- a) Have withdrawn/modified/amended, impairs or derogates from the tender, my/our Bid during the period of bid validity specified in the form of Bid; or
- b) Having been notified of the acceptance of our Bid by the purchaser during the period of bid validity (i) fail or reuse to execute the contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of (i) the receipt of your notification of the name of the successful Bidder; or (ii) thirty days after the expiration of the validity of my/our Bid.

Signed:	(insert signature of person whose name and capacity are shown)
in the capacity of	(insert legal capacity of person signing the Bid Securing Declaration)

Name: (insert complete name of person signing he Bid Securing Declaration)

Duly authorized to sign the bid for an on behalf of (insert complete name of Bidder)

Dated on _____ day of _____(insert date of signing)

Corporate Seal (where appropriate)

(Note: In case of a Joint Venture, the Bid Securing Declaration must be in the name of all partners to the Joint Venture that submits the bid)

Note:

This letter should be on the <u>letterhead of the quoting firm</u> and should be signed by a Competent Authority. Non-submission of this will lead to DISQUALIFICATION of bids.

ANNEXURE-IV

UNDERTAKING BY THE BIDDER

(TO BE SUBMITTED ONLY THROUGH ONLINE MODE IN APPROPRIATE FORMAT)

We here by accept all the Terms and Conditions of the Tender Document and strictly adhere to the same in the event of getting Purchase order. We also declare that the Technical and Financial Bids submitted by us has NO DEIVATION from the Tender Terms and Conditions.

We here by accept that the PRICES OF THE EQUIPMENT/ITEMS QUOTED IS IN INDIAN RUPEES ONLY (INR). I am aware that if the price is not in INR, the application shall be summarily rejected.

We hereby undertake that there are _____ pages, serially numbered, in the submitted tender including the supporting documents. (Please serially number all the pages including blank page, if any).

We have submitted our principal's exclusive authorization letter which is specific for this tender No.______ dated ______.

Note:

This letter should be on the <u>letterhead of the quoting firm</u> and should be signed by a Competent Authority.

ANNEXURE-V

<u>FALL CLAUSE NOTICE CERTIFICATE</u> (TO BE SUBMITTED ONLY THROUGH ONLINE MODE IN APPROPRIATE FORMAT)

This is to certify that we have offered the maximum possible discount to you in our Quotation No. _____ dated _____ (Please do not reveal the prices here, which will lead to outright rejection of

your bid).

The prices charged for the Stores supplied under tender should under no event be higher than the lowest prices at which the party sells the items of identical description to any other Govt. organization/PSU's/Central Govt, /State Govt. Autonomous bodies/Central/state Universities/Central/State Educational Institutions, failing which the "FALL CLAUSE" will be applicable. The institute will look into a reasonable past period to ensure this.

In case, if the price charged by our firm is found to be more, **IIT Palakkad** will have the right to recover the excess charged amount from the subsequent/unpaid bill of the supplier.

Note:

This letter of authority should be on the <u>letterhead of the quoting firm</u> and should be signed by a Competent Authority and having the power of attorney.